



Institutional Funding (IF)

Grant acquisition

Financement institutionnel

Acquisition de subvention

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What is IF?

- Restricted funding (vs unrestricted)
- Project specific
- Reporting
- Activities, staffing and indirect costs
- Grants and contracts

C'est quoi les FI?

- *Financement restreint (par opposition à financement non restreint/non affecté)*
- *Spécifique à un projet*
- *Rapportage*
- *Activités, personnel et coûts indirects*
- *Subventions et contrats*

Why IF?

- Growth ambition
- Larger, more impactful projects
- Changed partnership approach

Pourquoi FI?

- *Ambition de croissance*
- *Des projets plus importants et plus percutants*
- *Modification de l'approche partenariale*



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IF Team @ Liliane Fonds and MIVA

- Team of 4 (Johan Fredsted, Jaap van der Stelt and vacancy for LF and Raffy Luik for MIVA)
- Working together with you and other teams in LF's Programmes department
- Responding to Calls for Proposals and unsolicited proposals



Equipe FI chez Liliane Fonds et Miva

- Equipe de 4
- Travailler avec vous et d'autres équipes du département Programmes de LF
- Répondre aux appels à propositions et aux propositions spontanées

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IF Team @ Liliane Fonds

- Targeting Trusts and Foundations; Bi- and Multilaterals; and Corporate Foundations
- Across all LF themes and countries
- Partnership development, Bid managers and writers

Equipe FI chez Liliane Fonds

- *Cibler les trusts et les fondations, les institutions bi- et multilaterales, les fondations de multinationale*
- *Dans tous les thèmes et pays de FL*
- *Développement de partenariats, gestionnaires et rédacteurs de proposition de projet*



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Ministry of Foreign Affairs of the
Netherlands

dioraphte



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Working Together

- BEN ToC funding – joint responsibility
- Select partners per opportunity
- Local and global intelligence

Travailler ensemble

- *CRE théorie du changement
financement- responsabilité jointe*
- *Sélection des partenaires en
fonction des opportunités*
- *Intelligence locale et mondiale*



Institutional Fundraising at MIVA

- Working Together Liliane Fonds & MIVA
- Increasing access to healthcare & education
- Supporting themes like CBR and work & respect

Collecte de fonds institutionnels à MIVA

- *Travailler ensemble: Liliane Fonds & MIVA*
- *Améliorer l'accès aux soins de santé et à l'éducation*
- *Soutenir des thèmes tels que la RBC et la subsistance*



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miva
Developing a Solar training package

Learning About Solar



"MIVA is committed to a sustainable future."

MIVA wishes to develop a training package that builds in-house knowledge on the needs, procurement, use and maintenance of solar energy for our (Strategic) Partner Organisations and network. This training would be developed with a technical partner or company.

Topics covered in the training

- Solar Panel needs**
Determine the specific needs and energy requirements of your organisation.
- Site Assessment**
Assessing solar panel feasibility, considering roof condition, shading, and sun exposure.
- Solar Panel Maintenance**
Regular maintenance, including cleaning, inspection, and system monitoring to ensure optimal performance.
- Battery Storage Solutions**
Advice on energy storage solutions, such as solar batteries, to store excess energy for use during cloudy days or power outages.
- Financing options and Impact measurement**
Guiding partners through the application options, renewing the application forms, and training impact measurement methods.

Den Bosch, Feb 2024

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Institutional Fundraising / Collecte de fonds institutionnel at MIVA

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PROJECT VOORSTEL

"Wheels of Hope"

Reaching the last mile in Nigeria.

Mobiele gezondheidszorg op een driewieler motor om ook de meest afgelegen dorpen te bereiken.

JANUARI 2024

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PROJECT SUMMARY

"1 in 4 health facilities are without access to electricity in sub-Saharan Africa."

Solar energy can and will save lives!



Clean and sustainable energy for health centres and special education schools in Nigeria

Health and educational facilities for children and youngsters with disabilities are sparse in Nigeria, especially in the rural states. The few available centres are of high importance for the communities as they ensure that children with disabilities can go to school, receive rehabilitation services and have access to health care services in the remote areas. MIVA supports these local health and education centres that reach the last mile in the country.

One of the major and daily struggles for these local organisations is the poor power supply, if any at all. About 47% of Nigerians do not have access to the national grid and those who do have access, experience epileptic power supply and are mainly reliant on petrol and diesel generators.

Electricity is needed to provide a steady power supply for the medical equipment in the health clinics such as laboratory diagnostic machines, physiotherapy equipment, brainwave therapies and for the refrigerators for medicines storage. Schools rely on electricity for their educational teaching aids equipment like the interactive learning boards, tv as well as for computers, projectors, printers, photocopiers and ventilators.



Physiotherapy Clinic at the Festus Fajana Foundation.

Five local partner organisations are urgently looking for solar power solutions as an alternative source of energy.

Apart from the heavy noise and air pollution coming from the generators, the steep price increase of fuel has become a true burden for the small local organisations with their limited budgets.

The St. Joseph Inclusive Model School.

"Our training hours are forced to reduce because we are not able to bear the cost of fueling the generator, while the national grid is epileptic in power supply."

With this proposal we are looking for funds to provide three health clinics for children with disabilities and two inclusive schools in the rural areas of Nigeria with solar panel installations to empower their programs and help more children.

Project Objective

To generate enough electricity to power the medical equipment of three health centres and the educational teaching aids at two schools.

Required Budget for 5 installations:
€ 53.557

Consortium roles for Liliane Fonds and Partners

	Theme	Liliane Fonds lead	Liliane Fonds sub	Local partner lead	Local partner sub
Single country proposal	Disability specific	LF provides grant management, technical support	LF provides technical support	Partner provides grant management, technical support	Partner provides technical support
	Mainstream	X	LF provides technical disability inclusion support, together with local partner	X	Partner provides technical disability inclusion support
Multi country proposal	Disability specific	LF provides grant management, cross-country coordination and technical support	X	X	Partner provides in-country technical disability inclusion support
	Mainstream	X	LF provides technical support and cross-country coordination of disability component	X	Partner provides in-country technical disability inclusion support

Example 1: Dutch Embassy in Uganda SRHR call for proposal

	Theme	Liliane Fonds lead	Liliane Fonds sub	Local partner lead	Local partner sub
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Example 2: Dutch Government Make Way project

	Theme	Liliane Fonds lead	Liliane Fonds sub	Local partner lead	Local partner sub
Single country proposal	Disability specific	LF provides grant management, technical support	LF provides technical support	Partner provides grant management, technical support	Partner provides technical support
	Mainstream	X	LF provides technical disability inclusion support, together with local partner	X	Partner provides technical disability inclusion support
Multi country proposal	Disability specific	LF provides grant management, cross-country coordination and technical support	X	X	Partner provides in-country technical disability inclusion support
	Mainstream	X	LF provides technical support and cross-country coordination of disability component	X	Partner provides in-country technical disability inclusion support

Example 3: European Commission call for proposal in Vietnam

	Theme	Liliane Fonds lead	Liliane Fonds sub	Local partner lead	Local partner sub
Single country proposal	Disability specific	LF provides grant management, technical support	LF provides technical support	Partner provides grant management, technical support	Partner provides technical support
	Mainstream	X	LF provides technical disability inclusion support, together with local partner	X	Partner provides technical disability inclusion support
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IF in relation to BEN

FI en relation avec CRE

A view from Tom Olila

Un aperçu de Tom Olila

Grant acquisition lessons from Bangladesh and Zimbabwe

Leçons tirées de l'acquisition de subventions au Bangladesh et au Zimbabwe

The logo for Liliane Fonds, consisting of an orange square with the text "Liliane Fonds" in white, stacked vertically.

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***A conversation with Mr. Bari from CDD and
Mr. Tanyanyiwa from JF Kapnek***

***Une conversation avec M. Bari du CDD et M.
Tanyanyiwa de JF Kapnek***

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Questions and takeaways

Questions et enseignements

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A photograph of a woman and a young child sitting on a stone ledge in front of a mud-brick wall. The woman is wearing a yellow shirt and a colorful patterned skirt, and the child is wearing a blue shirt and a red skirt with a white pattern. Both are smiling. The background is a textured, reddish-brown wall with a blue door visible behind them.

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Thank you

Merci

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A close-up photograph of a woman and a young girl. The woman, on the left, has dark hair and is wearing a colorful, patterned blouse with floral and geometric designs. She is leaning in and smiling at the girl. The girl, on the right, has dark hair and is wearing a vibrant, multi-colored striped blouse. She is looking directly at the camera with a joyful expression. The background is dark and out of focus.

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